

# FULL SERVICE ACROSS THE FIELD LIFECYCLE

Subsea 7 provides project management, engineering and construction expertise across the full field lifecycle. These services are delivered to clients in both the oil and gas and renewables sectors.

## CONCEPT

## DESIGN

## ENGINEER

## PROCURE AND FABRICATE

Input at the concept phase allows for optimisation of later cycle stages.

Robust FEED ensuring minimal change and accurate forecasting during design.

Detailed engineering by experienced personnel to deliver the best solution.

Efficient procurement and high-quality fabrication delivered on time.

### What we do

Being involved at the earliest stage of developments enables us to deliver maximum value, whether in oil and gas or offshore wind. The concept stage is key to lowering costs in the later lifecycle stages.

We deliver front-end engineering and design (FEED) for our clients. These services are essential in selecting the right solution to fully optimise the development.

Engineering is at the core of what we do. Detailed engineering involves taking the initial solutions developed in the concept and FEED stage and refining these for execution. For EPCI wind projects, our engineering teams support clients in their bids for offshore licences.

Our teams are able to execute the large EPCI projects in all our business units and in all geographies. The scale and global reach of our supply chain management differentiates us.

### How we add value

We incorporate new technologies, fit for purpose solutions and standardisation into the concept design to lower the total cost of development.

We work with our alliance and client partners to optimise solutions, align schedules and accurately forecast full lifecycle costs.

Our global teams of experts have a track record for designing the best solutions and executing them. This stems from our ability to solve problems and engineer solutions.

We have a clear understanding of the risks and opportunities that exist when working with a large, global supply chain network.

### Creating better outcomes for our stakeholders

#### Our clients

Our collaborative way of working helps us to develop the best solutions for our clients' needs. We are able to lower our clients' costs by utilising our technology, our assets and efficient work processes. Our culture ensures good performance without compromising safety.

#### Our shareholders

We seek to create long-term value for our shareholders in all that we do. We have the right solutions to maintain a market-leading position. We have a disciplined approach to capital allocation and a commitment to good governance. Through roadshows and conferences, we aim to communicate effectively with our shareholders.

88

clients supported by Subsea 7 in 2020

430

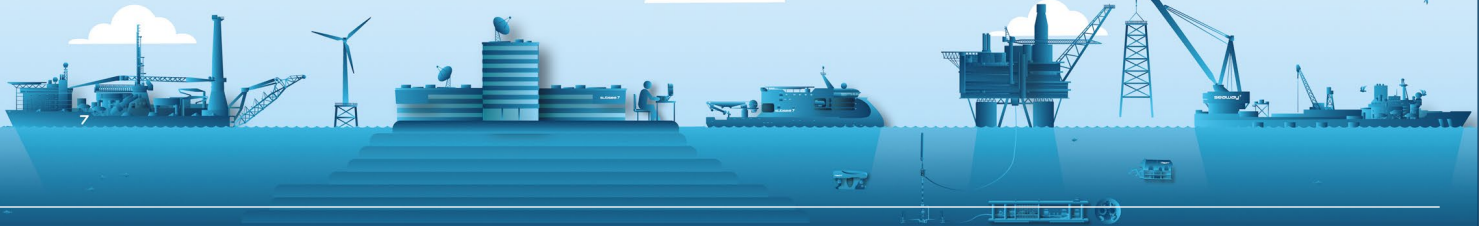
attendees at Subsea 7's virtual Renewables Investor Event in September 2020

## INSTALL AND COMMISSION

## MAINTAIN

## EXTEND

## DECOMMISSION



**Safe, on-schedule and cost-efficient installation by world-class vessels.**

**Effective and responsive maintenance, reducing the cost of ownership.**

**Return on investment maximised by utilising new technologies to extend the life of the field development.**

**Facilitation of abandonment, decommissioning and re-use of infrastructure.**

We install and commission subsea infrastructure for hydrocarbon developments in all water depths. We install foundations and inner-array cables for fixed and floating wind farms.

We specialise in maintaining offshore infrastructure through use of our fleet of ROVs. Our digital products and services help optimise maintenance and reduce downtime and unplanned outages.

We have a growing portfolio of technologies that enable clients to extend the life of their assets through production enhancement as well as the tie-in of satellite reserves.

We have the capacity to undertake large-scale infrastructure abandonments in both oil and gas and wind markets.

Our fleet of high specification vessels allows us to install market-leading solutions. Our onshore and offshore experts have the experience to deliver these solutions safely and efficiently.

We incorporate our maintenance knowledge services into the design of the field, lowering the total cost of ownership for our clients.

Our technology portfolio offers a range of solutions for all field extension needs. We collaborate with partners across the supply chain to deliver these solutions.

We can manage all aspects of decommissioning projects including regulation, technology, environment, planning, execution and costs.

### Our people

Our people are the foundation of our business. Our experts, onshore and offshore, can deliver solutions around the world, leading the industry in know-how and the ability to innovate. We invest in our people, giving them opportunities to learn and grow.

# 22,000

digital learning courses completed by our employees in 2020

### Society

We engage with the societies we work in. Through local partnerships we create and develop local content opportunities, and contribute to the communities in which we work. With Integrity as a Value we have a zero tolerance attitude towards non-compliant business practices.

# 38

community assistance events delivered in 2020